NEWS FROM THE MAYFAIR ANTIQUES & FINE ART FAIR held from Thursday 9 to Sunday 12 January 2020



SOLD - 'Cleopatra' by Demétre Chiparus, gilt and patinated bronze, signed, French, c.1925, £15,800 from Jeroen Markies Art Deco

THE ANTIQUES DEALERS FAIR LIMITED

THE MAYFAIR ANTIQUES & FINE ART FAIR

9-12 January 2020

The Antiques Dealers Fair Limited held The Mayfair Antiques & Fine Art Fair at the London Marriott Hotel Grosvenor Square for the eighth year last month.

Mary Cooke of Mary Cooke Antiques said, "It has been fantastic. We have had wonderful visitors in this fair - both from the UK and abroad." Amongst Mary Cooke's sales was a pair of George III sauce tureens with their original stands made by Daniel Smith & Robert Sharp, London 1780/81, to clients visiting from New Zealand. Thanks to an editorial in Country Life, Mary Cooke Antiques also sold an exceptionally fine and rare George III silver toasting cheese dish by the greatest of all British silversmiths, Paul Storr, London before the fair actually opened. This piece was formerly in the collection of the Dukes of Norfolk.

At the end of the opening day, Cornelia Perquin of Precious Flora reported, "I've never sold so many items in a single day at a fair; I have already covered by costs on opening day." Several sales were to new customers including Americans, Japanese and British.

Jeroen Markies of Jeroen Markies Art Deco said, "This January fair is becoming a fixture for collectors who tell me it is their favourite fair... and there have been some very good sales including the Cleopatra bronze selling for £15,800, three Lorenzl bronzes, two pairs of Art Deco chairs, £6,500 for the pair," said Jeroen Markies.

M & D Moir's biggest client came in on the Saturday and emptied one complete shelf!

Paintings sold at the fair included oils by Dorothea Sharp, Bridget Riley, Robert Gallon, Zhao Kailin and Michael D'Aguilar, plus more potentials as some sent out on appro. Nicholas Lury from Cambridge Fine Art said, "I sold paintings across the range from £400 to £5,000. It was a good one, I thoroughly enjoyed it."

Ron Hodgson from Ashleigh House Fine Art said, "Well up to expected results. Excellent response from new clients with serious potential follow-up. It is a superb value for a London Fair - in MAYFAIR! Ashleigh House Fine Art picked up five new customers. Amongst the sales was a painting for a five figure sum.

Simon Hearnden of Berlin Walls Gallery reported that he had experienced a lot of returning customers, who spent small amounts of money and new clients making larger sales. Richard Price sold a French carriage timepiece, c.1900 to new customers. "Everything I sold has been to new customers."

"This is an established and reliable fair and I have had good sales every day in the region between £115 and £11,500," said David Hickmet, Hickmet Fine Arts.



SOLD - 14ct gold, enamel and pearl orchid brooch by Henry Blank & Co, USA, c.1920 from Precious Flora

P.O. Box 119 Cranbrook Kent TN18 5WB Telephone 01797 252030 E-mail info@adfl.co.uk Web www.adfl.co.uk Reg. no. 04293279 (England & Wales) Anthea AG Antiques "As usual it's a lovely fair to do with a loyal following and well run. It brings in smart customers and regulars. There was a slight reluctance from people to spend, but we had good sales up to around £10,000. Customers love it as it's cosy, easy to navigate and quality dealers. More often than not a high roller walks in."

First time exhibitor Vivien Hilton of Moonstruck Experience held a secret bid at the fair for the unknown content "a jewel of value" hidden in Pandora's Box. The draw took place on the Sunday afternoon with Ingrid Nilson, fair organiser. The highest bid was by Art & Antiques for Everyone fair organiser, Dan Leyland and he won the 9ct white gold and diamond ring that was the hidden jewel. 50% of Dan's bid will be donated to Shalom Animal Rescue Centre in Schweizer Reineke, South Africa.

Vivien said, "Congratulations to Dan and thank you for your generous bid. It will be a great boost to Shalom's work. Now I will definitely have to exhibit at the NEC!" She also informed Ingrid Nilson that her Oscar de la Renta extravaganza (embroidered fuchsia pink taffeta evening coat and cigarette pants), c.2005, sold to a serious South African couture collector due to the exposure from Mayfair; asking price £1,850.

Robin Haydock recently wrote to organiser Ingrid Nilson, "Just to let you know that we've had a substantial follow through sale, as a result of the Marriott event and we're delighted to have met yet another new customer. Once again our sincere thanks to yourself and your team for putting on such a superbly organised and stylish event." Carolyn Stoddart-Scott also reported a follow up sale from a new Chinese customer she met at the fair.

Charles Finch was amongst several visitors who expressed their enthusiasm for the fair, "It's our favourite fair - such a friendly. splendid fair. We always buy at this event." Interior designers visited, including David Carter from A La Carte R, who brought a client to the fair late on Sunday afternoon. He reported, "My client enjoyed it. We bought a few things!"

Representing the charity supported by The Antiques Dealers Fair Limited, Queen Elizabeth Scholarship Trust, Ben Laughton Smith was impressed with the fair, "As a QEST scholar I was delighted to showcase my work at The Mayfair Antiques & Fine Art Fair. Over a busy four days, there was a great deal of enthusiasm for my artwork, as well as in QEST itself. My thanks to the team for supporting the valuable work that QEST does to support British craftsmanship and for making me feel so welcome."

Ingrid Nilson, director of organisers The Antiques Dealers Fair Limited said, "We wish that all dealers had done as well as others. There were some really good sales and happy exhibitors, especially considering the current uncertainties in the world, which does make some visitors reluctant to commit. I was particularly pleased that 64% of the gate was as a result of our marketing initiatives and many dealers informed us that they had met new customers."

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Notes to editors:

The next fair organised by The Antiques Dealers Fair Limited is The Petworth Park Antiques & Fine Art Fair, which takes place from Friday 15 to Sunday 17 May 2020 at Petworth House and Park, Petworth, West Sussex GU28 0QY

www.petworthparkfair.com



SOLD - Oscar de la Renta fuchsia pink silk taffeta evening coat and cigarette pants, c.2005, £1,850 from Moonstruck Experience



SOLD - 17th century fruitwood coffer with fine pokerwork decoration depicting mythical figures, Italy, c.1660, £1,950 from Walton House Antiques



SOLD - Jaeger-LeCoultre brass and glass clock, Swiss, c. 1970, priced at £1,450 from Jeroen Markies Art Deco