



HARROGATE CONVENTION CENTRE  
HARROGATE, NORTH YORKSHIRE HG1 2SY

THURSDAY 19 – SUNDAY 22 OCTOBER 2017

## THE NORTHERN ANTIQUES FAIR IS ON THE UP



**Karen Jones of Something Different with The Reverend Eric Robinson, the buyer of the pair of Italian carved terracotta panels, which are set to hang in the St Nicholas Chapel in Micklegate, York**

Despite the two storms, Ophelia and Brian, surfacing at the beginning and end of the event, the atmosphere at the newly renamed **Northern Antiques Fair** was most upbeat the majority of the time. Under new ownership and with Ingrid Nilson employed to run the fair, some 30 dealers from around the country braved the first storm to set up and put on a good looking event at the Harrogate Convention Centre in north Yorkshire for 4 days from 19 to 22 October 2017. Whilst not everyone did well, as seems the norm at the moment, a good number of exhibitors reported that this year's event was a positive and encouraging step in the right direction, with the new team at the helm.

Ingrid Nilson, Fair Director for **The Northern Antique Dealers Fair Ltd**, said: "We were very happy with how the fair went. We had a good attendance of both loyal followers and new visitors, with around 44% being newcomers brought in by our marketing initiatives. There were some new exhibitors and fair partners, who found the event in Harrogate very pleasing. It is definitely a fair with its own profile and something to build on for the future. It certainly holds a position in Harrogate which is unrivalled. Sales were across the board in all disciplines, including paintings, clocks, jewellery, and period furniture, one table now on its way to a new home in Australia."

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**SOLD - Pair of Royal Dux Bohemian pottery cow and calf and a bull, priced at £495 the pair from Melody Antiques**



**SOLD - A very rare Art Nouveau silver cigar cutter and table lighter, London 1899, priced at £1,350 from Solo Antiques**

Ingrid Nilson continued, "The Northern Antiques Fair will return to Harrogate in October 2018. The dates are still to be confirmed."

Harrogate dealer, Louise Phillips from **Elaine Phillips Antiques** said, "We made a new contact from Hong Kong and sold to new English and Swiss private clients, as well as our regular clients. There certainly seemed to be a positive upturn in business. Other sales included a set of yew wood Windsor chairs, an English farmhouse table, an English oak coffer and we have had post fair sales for some portraits."

Helen Sutcliffe from Harrogate based **Sutcliffe Galleries** said, "We were pleased with the calibre of people going around the fair. It looked good and was well organised. We did business with more sales currently in negotiation. Our contemporary paintings and glass sold well."

Mike Melody said, "The resurrection and revitalised fair, at the Harrogate Convention Centre, certainly helped our many sales. We will be back! **Melody Antiques** sold a lot of small pieces of furniture and decorative items, as well as a walnut desk and also a mahogany long case clock to a new customer. Sales were all to a mix of their own clients, as well as newcomers, one having the made the journey up from London. "We met a Spanish customer living locally, who bought and is coming to see us at our next fair," said Margaret Melody.

Robin Cook of jewellery specialists, **Licht & Morrison**, said, "After 19 years exhibiting here, we were delighted with the new ownership and organising team. We met old and new customers, which is always a good sign."

Glass specialist, **Mark West** said, "It looks so much better and has been very well attended. We have met several new clients. Unusually, our best day was Friday."

Mark Buckley from **Mark Buckley Antiques** said, "A nice consistent flow of people. I met new clients, which was refreshing after exhibiting in Harrogate for a number of years."

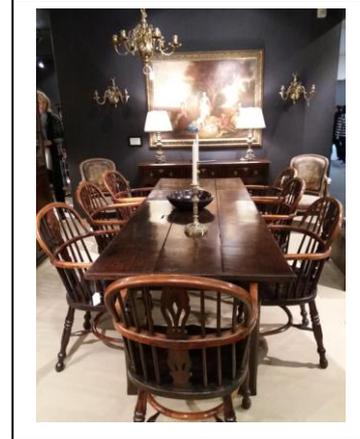
"The fair more than met our expectations," said **Graham Ruddock**. "We did sell our most expensive rare Nantgarw porcelain dish, decorated in the manner of the Brace service, which had a ticket price of £3,500. We also sold a couple of good Rockingham pieces. Two of our sales were to new clients, the remainder to customers already known to us, one of which we hadn't seen for several years. We would certainly like to do the fair again It was a very good start to build on for the future."

Tony Haynes of **Haynes Fine Art: London & Cotswolds** reported, "Steady sales with a clear focus on Victorian paintings, priced in the region of £2,000 to £20,000. All our sales have been to new customers."

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**SOLD - French elm side table on  
William Cook Antiques' stand**



**SOLD - Set of yew wood  
Windsor chairs and an  
English farmhouse table  
from Elaine Phillips Antiques**

Clock dealer, **Edward Burd**, said, "It was a very good looking fair. Ingrid did a great job. It was an extremely friendly fair and a very pleasant one to do."

"We were very pleased with the overall attendance and the resulting sales, given that trading is so difficult these days," said David Main of **Valerie Main Ltd**. "We were disappointed how few people came in on our tickets, but the marketing initiatives were good. It was a definite improvement on the past few years - we met a lot of different people who we hadn't seen before."

**Stephen Kalms**, from London Silver Vaults, said, "It was the first time I have exhibited in Harrogate. I was thoroughly delighted with the positive response. All my sales were to new customers. I look forward to being back again next year."

The Rev Eric Robinson of the Priory Church of the Holy Trinity in Micklegate, York bought a stunning pair of Italian carved terracotta panels, from the first half of the 19th century, depicting scenes from the early life of Jesus.

"We have the perfect place for them in our St Nicholas Chapel" said Reverend Eric Robinson. "The subject is very fitting with the children. Hopefully, we can have them up in time for Advent."

"For the panels to go to a place of worship is the highest honour," said dealer Karen Jones of **Something Different**. "I am extremely happy they are going home."

**[www.northernfair.com](http://www.northernfair.com)**

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